

# LexMundi

## World Ready

### Successful Client Solutions

#### Lex Mundi Member Firms Help Global Plant Breeder Grow its Network in Taiwan

Dümmen Orange is a world-wide market leading company specialized in the breeding and development of flowers and plants. It has production locations worldwide and employs more than 7,000 people.

Over the past years, the company has continuously expanded its global footprint through mergers and acquisitions. Houthoff, Lex Mundi member firm for the Netherlands, along with other Lex Mundi member firms, assisted the client with a number of acquisitions in the USA.

Dümmen Orange wanted to extend its footprint through the acquisition of SOGO team Co. Ltd., a Taiwan-based company focused on the breeding and tissue culture based propagation of orchids, which it exports throughout the world.

Houthoff worked closely with fellow Lex Mundi member firm Tsar & Tsai (Lex Mundi member firm for Taiwan) in assisting the client with this acquisition.

Houthoff, acting as lead firm, provided due diligence, contract drafting and negotiations work. While Tsar & Tsai provided expert advice on Taiwanese law, local law and language due diligence, document co-drafting, and closing work for the transaction. The cooperation between the Lex Mundi firms was indispensable, not only because of the natural language barriers but also because of the ability to ensure that any cultural differences were handled smoothly.

Together, these firms helped Dümmen Orange successfully acquire the Taiwanese company.

The client was very satisfied with the work. They valued the seamless service that Houthoff and Tsar & Tsai were able to provide by managing all communications, reporting and joint billing (with weekly detailed fee reporting providing valuable visual insight for the client on fees incurred versus the planned budget).

As a result, the client continues to work with Lex Mundi member firms for many of its acquisitions and has made use of Lex Mundi's World Ready network of member firms, usually coordinated by Houthoff as its lead counsel. The Lex Mundi member firms that have jointly supported Dümmen Orange over the years include (but not limited to): Alston & Bird (USA - Georgia), Tsar & Tsai (Taiwan), Liedekerke Wolters Waelbroeck Kirkpatrick (Belgium), Perez Bustamante & Ponce (Ecuador), Mayora & Mayora (Guatemala), Facio & Canas (Costa Rica), Bowmans (South Africa), Gide Loyrette Nouel A.A.R.P.I. (France), and Ali Budiardjo, Nugroho, Reksodiputro (Indonesia).

Lex Mundi is the world's leading network of independent law firms with in-depth experience in 100+ countries. Through close collaboration, our member firms are able to offer their clients preferred access to more than 21,000 lawyers worldwide - a global resource of unmatched breadth and depth.

**Lex Mundi - the law firms that know your markets.**

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